## Ken Day Enterprises / Kenneth Day Weddings

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## Officiant / Minister Pricing

This is always a difficult discussion, and totally understandable. Of course, I believe the ceremony is the most important part of the entire day (I would, wouldn't I!), and while my rates will never be the lowest of the choices you have, that are available in the area, the care with which I treat my clients, their wishes, and the scope of involvement in the ceremony is uniquely designed, atypically constructed, and personally created with you and your personality and style in mind. I think that you will find that Officiants who write your story as a collaborative effort and make it a true feature of the day rather than a "point of entry" to the reception party hover in the same price range as I do. Some are higher.

My fees reflect many things; time is one of them; meeting, creating moments, writing, editing the ceremony for time frame and verbiage, creation of a display certificate of marriage (when desired) - beforehand; officiating (of course), pre-ceremony prep time, travel on the day, the license submission, application submission for the certified copy of your license, and follow-up with you after the wedding day.

Most of my ceremonies booked for next year will be in the \$950-\$1800 range. This isn't greed or boastful speaking, just the reality of time and care involved in creating personally designed ceremonies that incorporate inspired elements from our pre-planning conversations, and a fee that allows me to do this work full time, which contributes to the quality of the finished ceremony, the process that leads up to it, and the unique elements that we create together in order to make your ceremony a part of your wedding day that will be fondly shared and remembered by everyone present.

There is also the factor of availability and number of ceremonies on any given day. In San Diego, April through October are some of the busiest months for anyone involved in weddings. It is not a time that I can or am willing to really negotiate my rates. Especially, since there are so many inquiries by people that understand the value of what I do for them, in the way I do it, at the level of service I provide, as well as the passion I have for doing wedding ceremonies extremely well.

Usually, the difference between my pricing and an officiant who is going to do an "off the rack" or "choose one of these three for them to put your name into" ceremonies is between \$350.00 and \$500.00. I know that this isn't an insignificant amount, but it will be a ceremony that your guests won't remember and talk about whenever they see you, rather it will be a ceremony that accomplished the task at hand and only that. It is then the ceremony to get through quickly so the party can start.

I make sure that our work together results in a script and performance that is truly unique, truly reflective of your personalities, fits your style (since that is what your guests expect of you), is your story, and gives your guests a gift of inspiration, of laughter, and of joy for you on your wedding day. We will accomplish, through our collaboration, the foundation of your perfect ceremony and provide an experience for your guests which gives them the sense of being a part of your wedding day and not merely an observer.

I have committed myself to being engrossed in this profession on a full-time basis, not a hobbyist, part-timer, just for friends, or doing the job "good enough." I also DO NOT perform more than 1 wedding on any given day. Your wedding is my only focus!

I hope this conveys the passion I have for being a Wedding Officiant / Minister, doesn't sound indifferent or cold, and of course I hope to discuss your wedding ceremony with you further in great detail.

All the best in your search and blessings in your future life as husband & wife,

Kenneth "Ken" I